



**Global Victoria Trade Delegation
Big Data World Conference, 9th – 10th October, 2019 @ Marina Bay Sands**

INVITATION TO MEET WITH VICTORIAN COMPANIES AT BIG DATA WORLD 2019

Global Victoria (global.vic.gov.au) is the Victorian Government's agency for developing and growing Victoria's economy. They support Victorian businesses to expand internationally, build export capability and connect Victorians to global trade opportunities through a network of 22 international trade and investment offices.

With the support of Orissa International, Global Victoria is organising a trade mission of 16 companies to the Big Data World Conference, to be held in Singapore from October 9-10, 2019, at the Marina Bay Sands Expo and Convention Centre.

The participating Victorian businesses offer various unique solutions for big data analysis and management, and are here to explore opportunities to collaborate with potential local partners. Please do review their profiles below.

If you are interested to meet with one or more of these companies, please do register your interest at the **Global Victoria Delegation B2B Meetings Registration Form**: bit.ly/B2B-Global-Victoria. Our office will then coordinate with you to set up a date and time for the meetings.

PROFILES OF VISITING COMPANIES

4Zero Technologies Pty Ltd (www.4zerotechnologies.com)

4Zero Technologies Pty Ltd is an Industry 4.0 solutions provider and systems integrator servicing the agriculture, recycling and viticulture industries. It has developed a telemetry solution which allows real-time monitoring of inventory (silos, tanks, bunks), temperature (stockpiles, cool rooms, hatcheries), localised weather and vehicles. Its solutions work standalone or together and can be integrated into existing CRM or ERP systems. The company has partnered with two Australian providers of industrial automation solutions, Profisol and Gordyn & Palmer and it is looking to build partnerships with companies in South East Asia who could act as distributors of its solutions.

Audacix (www.audacix.com)

Audacix provides software testing tools and services and penetration testing services, enabling SaaS & digital teams to ship bug-free and secure web and mobile applications. Its services help customers significantly shorten testing times and achieve a 72% average reduction in bugs. The company serves clients from a variety of sectors, such as e-learning, financial services, retail and e-commerce, media and the government. Financial Times (UK), Medibank (Australia), Reliance Entertainment (India), Keysight (Singapore) and Skillweb (UK) are among its existing customers.

Business Intelligence Technologies (www.bitanz.com)

Business Intelligence Technologies (BIT) delivers intelligent analytical apps and solutions to industries that process large volume data. The solutions designed and developed by BIT include Customer Segmentation, Behaviour Analysis, Text Mining and PDF to Text Extraction, Web based Project Management, Decision Support dashboards, Governance Risk Compliance, Lifetime Health Record and Electronic Health Record management, picture archiving and communication system (PACS) and Patient Management Systems, Mobile Analytics and Social Media Analytics and Consulting. It has packaged solutions offerings for payment processors (banking, money changers, e-commerce companies) and healthcare firms. BIT is currently



supporting clients in the telecommunications, media, retail, banking, insurance, healthcare and government segments, including seven large banks, six large telecom companies and a major public sector health system.

Focus HQ (www.projectfocushq.com)

Focus HQ is a cloud-based project management platform for C-suite executives and portfolio owners, which enables executives to govern and deliver projects in time, at the agreed cost and track the benefits (ROI) through a simple and intuitive interface. The platform eliminates the need for other applications such as PowerPoint and Spreadsheets and provides a single source of truth for project decision-making. Focus HQ's target customers are mid-size to large companies from a wide range of segments including Telecom, Utilities, F&B, government and others. The company's clients include AusNet, Asahi, along with several companies in Singapore, Philippines, Thailand and India. Focus HQ works with local partners in each country and globally with Accenture (both customer and partner).

Future Grid Pty Ltd (www.future-grid.com)

The Future Grid Platform consolidates, organises and analyses billions of Smart Meter data points enabling utilities to analyse data in motion and make instant, informed decisions. Future Grid cuts data processing time by 90% while taking the load off existing company infrastructure. The platform operates on a licensing model. Future Grid's clients include United Energy, AusNet, SA Power Networks from Australia; WEL Networks from New Zealand, and Sacramento Municipal Utility District and CPS Energy from the US. Although the company is specifically focused on power utilities, its technology is increasingly useful for IoT centric environments.

GapMaps Pty Ltd (www.gapmaps.com)

GapMaps is a cloud-based global location intelligence, mapping and data analysis platform. It helps companies establish, refine and develop a network strategy and assess acquisition targets for best network fit. GapMaps can be used by anyone from virtually every country with approximately one hour's training. It offers multiple logins and updated high quality data from trusted sources. The company caters towards a wide range of sectors, including child care, fitness, banking, property development, government and self-storage. Its current client list includes McDonald's, Hungry Jack's, KFC, Red Rooster, Domino's, Shell, Caltex, United Petroleum, Coles Express, Coles, and Bupa.

KeyOptions Pty Ltd (www.keyoptions.com)

KeyOptions is a technology and development organisation with more than 30 years of experience in both indoor and outdoor positioning offering real-time analytics for clients in the government, defence, security, urban, commercial and retail industries. Its core offering, People-in-Motion, is designed specifically for large precincts where it utilises the technology to determine, where people go, how long they stay, and which paths they took. This methodology can be applied to shopping malls, airports, stadiums, hospitals, or anywhere where there are masses of people movement. KeyOptions has worked with the Australian Federal Government, the City of Melton, SMEC, Lendlease (in Australia and Singapore), the UK Federal government and Expo2020 - Dubai UAE.

Leash It (www.ileashit.com)

The LeashView bluetooth IoT real-time asset tracking solution is an infrastructure mapping application that is quick to implement, easy to use and requires no custom development or lengthy training. No end user installs or plug-ins are required and users can quickly view, share, query and understand critical business and location-based data within their business through their desktop browser or mobile device. Businesses can easily create floor map configurations, assign permissions, customise functionality and staff search fields, create rules, SMS and Email notifications and more. They can quickly gain location-based insights and deduce where efficiencies can be improved. Its customers include Manheim, Mercedes, Car Bar, Honeywell and Unico from Australia;

MSR medical Centre and C.Y.C. Agricultural Management & Technologies Ltd from Israel Antler from the UK and Austco in the US.

M2M Connectivity (m2mconnectivity.com.au)

M2M Connectivity has over 15 years of experience supplying and designing for the machine to machine (M2M) and Internet of Things (IoT) markets in Australia and New Zealand. The company has worked on project applications for smart cities, smart utilities, asset tracking, agriculture, and security/surveillance. M2M is also a specialist distributor of wireless modules, modems and antennas, software development and IoT design services such as consulting on future-proofing for 4G and 5G and hardware certification. Its Australian clients include Telstra, Optus and SmartCap. The firm is currently looking to expand its customer base in South East Asia through partnerships with large system integrators and telco operators in the region.

Nexright (www.nexright.com)

Nexright has developed a Regulatory Technology (Regtech) solution called Cognitive View, which analyses customer communication data to automate risk and compliance processes. Cognitive View won Regtech Finalist of the year by the Regtech Association Australia and has been selected to participate in the Australian Securities and Investments Commission (ASIC) Regtech trials. Although primarily focused on the banking and finance sector, the technology could be utilised in other heavily regulated industries such as energy and utilities. The company's Australian clients include ANZ Bank, IAG, AIA Group and Equifax and it is looking to launch its solution in the Singapore market.

P.I.Exchange Pty Ltd (www.pi.exchange/product)

Established in 2016, PI.Exchange is a deep-tech startup specialising in Artificial Intelligence/Machine Learning (AI/ML) and Data Analytics services. Its core product is an AI & Analytics engine that allows companies to build scalable AI applications in a cost-effective way. PI. EXCHANGE's services include data wrangling and enrichment, predictive modelling, text mining and data visualisation. The Australian Department of Home Affairs, Australian Federal Police, Deloitte, Universal Navigation, NTUC Income, Maybank and Hong Leong Bank are among the company's clients.

Plattar (www.plattar.com)

Plattar is a cloud-based platform that allows brands, publishers and agencies to create, manage and distribute Augmented Reality (AR) content in a simple, cost-effective way. The platform comprises a template-driven app builder and content management system for managing AR experiences and deploying content to any device. The technology is used across industries, and for multiple applications - from marketing and brand awareness purposes, product visualisation through to commercial and industrial applications. The company operates on a SaaS subscription model, and also offers bespoke solutions and support for larger projects. Its blue-chip client base includes several Fortune 500 and ASX 100 companies. Saab, PwC, Procter & Gamble, News Corp, Moët Hennessy - Louis Vuitton, Carlton United Breweries, Air New Zealand and Fisher & Paykel are among its current customers.

Vault Intelligence Ltd (www.vaultintel.com)

Vault Intelligence Ltd offers an end-to-end health, safety and risk management software platform for medium to large organisations. Vault Solo is a workforce management system designed to protect and manage personnel, while adding time-saving and productivity tools. It allows workers to check in at scheduled times, raise duress alerts and view nearby workers on maps. Vault customers have seen a 40% reduction in absenteeism and its solutions have saved companies up to 35% on their workcover premiums. Vault is currently used in over 30 different industries, across 8 countries, protecting upwards of 900,000 people. Customers include ABB, Boeing, AECOM, Daiken, Keppel Ports Singapore, Jurong Ports Singapore, New Zealand Post and Singapore Air Force.

Wilson A.I. (wilsonai.com)

Wilson A.I. uses machine learning and neural network algorithms to solve business problems and optimise business results. It offers a wide range of services, including biometric facial recognition, customer demographic analysis, qualified lead scoring, customer policy profiling, product recommendation engines, pricing and markdown agility, geographic targeting, efficient insurance administration and many more. Wilson A.I. offers a SaaS subscription model, as well as custom built AI Algorithms specifically designed for the client. Its clients in Australia include Coca Cola, JLL, Harcourt's Real Estate Group, Belgravia Leisure, Specsavers and Delaware North (Marvel Stadium).

Xcrosswork Pty Ltd (www.xcrosswork.com)

Xcrosswork is an enterprise collaboration and knowledge sharing platform focused on utilising talent within the company. The platform utilises advanced machine learning algorithms to help organisations optimise their business practices and help large teams and departments share knowledge. It allows employees to post a task, choose the best person for this task based on profiles, recommendations and reviews and collaborate with the selected person in a separate collaboration space. Xcrosswork is ideal for large organisations with more than 1,000 employees, dispersed across several locations.

Zetaris (www.zetaris.com)

Zetaris is a big data company that delivers an end-to-end solution encompassing data ingestion, modelling, analysis and visual discovery. Their Cloud Data Fabric is built with IoT, Edge Computing, Logistical Data Warehousing and Virtual Data Lakes in mind. Gartner has identified Zetaris as one of three global organisations with a credible solution for the new Virtual Data Warehouse/ Virtual Data Lake market. Users of the company's solutions include Dun & Bradstreet, Dulux Qantas, Mc Donald's, Lendlease, Nokia, Telstra, Optus, the governments of New South Wales and Victoria and Westpac.